

Company Profile Of MKS Apparel Buying Solutions Ltd.

Since 2014



We are following:



MKS Apparel buying Solutions Ltd.
House no. 16, Road no. 10, Sector no. 06, Uttara Model
Town, Dhaka-1230, Bangladesh. Tel: +880 1534 673281
Email: info@mks-bizbd.com | infomks.biz@gmail.com
Web: www.mks-bizbd.com



An ultimate clothing manufacturer & supplier

MKS apparel buying solutions ltd. is a clothing manufacturer & global trading company managing the source of supply and the delivery of textile products since 2014. The main focus of our business is to provide apparels sourcing services to our esteemed clients & to allow them a most satisfying buying experience. We are sourcing directly from our best selected factories for our apparel importers & retailers worldwide.

MKS is proud to acknowledge our staff as one of the driving forces of our company success. It is comprised of highly-trained professionals and technicians who participate in continuing education to keep abreast of all major market trends and technological developments. Our staff is guided by principles of integrity and ethical business practices to ensure our customers confidence.

MKS is committed to develop close ties with our esteemed customers through personalized services, cooperation, and assistance, which translate into the highest standards in quality, delivery time, and value. Our hands-on and versatile management approach allows us to monitor all the processes from pre-assessments to shipping in order to address and comply with all of our customer's needs and expectations.

Mission:

MKS was established with a mission of providing exceptional and personalized services to our clients. We are a diversified apparel sourcing company, reputed for best industry practice in the areas of people operations and customer-care, targeting a diversified international market through the delivery of a cutting edge service promise which at the same time offers value for money to our customers at all times.

Vision:

To continue evolving within the local and international apparel industry through nurturing proven core business values which are driven by the personality of our people while delivering a sustainable and efficient service with passion to our customers.

Production Areas/Located:

Dhaka, Gazipur, Narayangonj, Saver, Chittagong and Hobigonj.

Sources:

Local fabrics and Accessories: Bangladesh

Imported fabrics and Accessories: Hong Kong, China, Indonesia, Malaysia, Pakistan and India.

Product:

- Knit:
- Woven
- Sweater

Our Bank:

Export Import Bank of Bangladesh Ltd.

Gulshan-2 Branch, Dhaka-1212, Bangladesh | **SWIFT: EXBKBDH007**

MKS Apparel Buying Solutions Ltd.

Registered office: House # 28, Road # 5, Lane # 1, Block # A, Ward # 3, Vatara, Gulashn-2, Dhaka-1212, Bangladesh. Tel: +880 1534 673281, Email: infomks.biz@gmail.com, info@mks-bizbd.com

[web: mks-bizbd.com](http://web:mks-bizbd.com)



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Services & we offered:

MKS offers complete apparel sourcing solutions based on Bangladesh, allowing us to offer an extensive array of products and taking advantage of strengths, skills, and price advantages offered by each country.

MKS provide customers with an exceptional and personalized service which results in the most comprehensive sourcing & production service experience with guaranteed quality & competitive pricing. Our motto is to provide our customers with most satisfying & enjoyable experience.

MKS understands the importance of competitive pricing intoday's competitive market & hence been able to offer our customers the kind of prices they wish for. We are making this possible with large sourcing power in the country & by using large manufacturing setups to create the benefits of economies of scale.

MKS team also provide value-added services to our clients by providing market information, such as up-to-date market trends & trade-order analysis,-sourcing new products & production facilities /factories to offer our customers more capacities with new techniques, keeps on sourcing & Informed buyers about new fabrics, designs and fashion trends & we are always able to negotiate the competitive prices for our clients to achieve this desire with best quality, innovation, time and action calendar (T&A) management to ensure timely shipments and information updates, transparency & always working as partners with our customers, diverse sourcing base, technical expertise, a hands on approach to finding solutions.

Shipping/Cargo Handling:

Shipping documents are check to verify their conformity to buyer's instructions and sent well in advance to the buyer. As a policy, we insist that all our cargo must be handed only by a reputed Forwarder, so that, we get correct information well in time about exact sailing details, ETD/ETA of vassals and may also try for priority in booking and loading wherever possible. In suitable circumstances, we may arrange grouping of cargo arriving from different suppliers. This system enables the buyer to import several consignments as one lot and reduces his import cost on freight, clearing, forwarding and cargo handling. We can assist if required in negotiating and obtain special freight rates on the basis of regular turnover. This too results in reducing buyers cost on import.

Post Shipment Services:

To avoid demurrage at destination, we collect copies of shipping documents such as B/L, AWB, Invoice, Packing List, Original GSP, Certificate of Origin, Export Certificate Etc. from all suppliers immediately after shipment and forwarder it to respective buyers. Should there still arise any misunderstanding or dissatisfaction in respect of any order, we actively help in finding a mutually acceptable solution to the problem.

Fabrics Sources:

As a primary check to ensure quality, we guide suppliers as to proper source of fabric and identify industries which can deliver in time, good quality fabric of desired weight, construction and color etc.

Identify Supplier:

Every factory we deal with is evaluated at two levels

- ✓ To assess capacity and capability
- ✓ To check environmental control and adherence to labor laws

Sampling:

We arrange sampling from appropriate suppliers as per buyers design sketches etc. sample against orders and promotional samples sent by suppliers are free of charge.

Prices:

We scrutinize prices quoted by the supplier and with our own experience of the cost structure in the country, obtain the most realistic prices from them.

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Other Services:

Receive buyers visiting Asia, arrange hotel bookings on their behalf plan their meetings with appropriate suppliers and try to provide all reasonable assistance that a buyer may need in a foreign land to make his visit comfortable and useful. We have good business Interaction with Manufacturers in So We Are Quite Flexible and Confident to Do Any Kind Of Garments. We Can Handle Any Kind Of Quantity Easily. Most Of The Factories We Work with Are Approved From Renowned Customer's.

OUR GOAL IS TO SERVE OUR CUSTOMERS PROFESSIONALLY, WITH THE INTEGRATION OF MARKETING AND MERCHANDISING EXPERTISE ALONG WITH TECHNICAL SUPPORT TO BUILD SUCH A COMFORT LEVEL WITH CUSTOMERS, WHICH WOULD MAKE THEM FEEL THAT THEY ARE IN THE RIGHT PLACE TO GET THE TRUE COMPETITIVE MERCHANDISE WITH OUTSTANDING QUALITY.

Quality Control:

Once an order has been placed with a supplier, we take the following steps to see that only correct merchandise is shipped: We draw samples of fabric to be used and check its quality, weight, shrinkage, color fastness etc. we call for lab dips and obtain buyer's approval of shades before bulk fabric is dyed.

Before production is started, we obtain approval pilot run sample during pre-production meeting (PPM) and check it minutely in all respects such as size specification, workmanship, cleanliness, trims etc... and proper fit of the garment. We also suggest and guide from time to time, possible improvements in production process to improve workmanship and get perfect merchandise.

Our quality controllers (QC team) visit factories at regular intervals, making surprise in-line/processes check, to see that only the correct quality is produced and reject sub-standard and defective pieces in the production pipeline itself. When the consignment ready, we carry out systematic inspection as suggested our buyers. If the merchandise is found satisfactory, we issue a certificate of inspection.

Follow Up:

We follow up each other in precise details from fabric to garment, to shipment stage. At each stage, progress is intimated to buyer and he is kept informed of the actual status of his orders throughout.

**Contact with us:****Bangladesh (Corresponding) Office Address:**

House no. 16 (5th floor), Road no. 10, Sector no. 06,
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U.K Office Address:

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